MGMA - Making a complicated job less complicated

Rosemarie Kuntz, MBA, FACMPE
MGMA State Liaison
Medical Group Management Association

- Leading association for practice administrators
- Headquartered in Englewood, Colorado
- Government Affairs office in Washington, D.C.
- Data, advocacy, education, certification and resources
- All U.S. states are affiliated
The MGMA Team

• State Affiliation Agreement
  – Combined strength to support our members in ultimately delivering quality patient care
  – Increase value with membership in both
  – Broaden recognition for profession and industry
  – Shared resources

• Separate:
  – Dues
  – Volunteer leadership
  – Staff
Advocacy

Your voice in Washington – Influencing federal decisions affecting medical groups

• Access to MGMA Washington Connection – weekly alerts on regulatory and health legislation issues affecting medical group practices
• Government Affairs staff speakers at state MGMA meetings
• Your state’s MGMA legislative liaison
• Knowledge Center Advisors – healthcare business research experts
• MGMA member benefit
  – Research your questions
  – Provide information to make solid decisions
  – Help you look brilliant!

Ask an MGMA Knowledge Center advisor.
Phone: 877.ASK.MGMA, ext. 1887
Email: infocenter@mgma.com
Online: mgma.com/medical-practice-management-knowledge-center
Hours: Monday-Friday, 8 a.m.-5 p.m. MT
(This card is old school. Please cut it out and tape it to your phone to keep it handy!)
MGMA Member Community

Find peers by job function, specialty, group type, interest area and more

- Peer knowledge and experience exchange
- Shared resources, checklists, policies, etc.
- Arrange meetings with peers ahead of attending an MGMA conference

- community.mgma.org
MGMA Data Solutions

• MGMA surveys & DataDive™
• Free executive summary benchmarking reports
• Interactive online data tools
• Email and phone support
• Members receive 3 data points free of charge each year
• MGMA Stat – weekly polling, free to participate and free results and related resources
MGMA Surveys and DataDive

- Cost and revenue survey
  - Collecting data February 27 – April 7, 2017
- Practice operations survey
  - Collecting data February 27 – April 7, 2017
- Management and staff compensation survey
  - Collected data early Jan. – mid. Feb - Results in late June
- Physician compensation and production survey
  - Collected data early Jan. – mid. Feb - Results in late June
- State salary survey
  - Collected data early Jan. – mid. Feb - Results in late June
State Staff Salary Survey

- Questions on medical office staff compensation
- Participants may complete state staff salary survey module only
- Each state promotes to its members
- Large enough pool of responses, state gets own results
- Supported by MGMA
- Included in larger data pool for more data
MGMA Surveys and DataDive

- Non-members can participate
- Participants receive access to the report results in MGMA DataDive™
- ACMPE credit for participating
MGMA Data Solutions

• Interactive Online Tools
  – Accounts Receivable Dashboard
  – Relative Value Unit (RVU) Calculator
  – Management Compensation Finder
  – Evaluation and Management Profile
  – Patient Satisfaction Benchmarking

• Other tools from Body of Knowledge domains
  – Some available for MGMA members only
  – Some available for any professional
Books

- MGMA is a publisher and reseller of books
- Hard copy and e-books
- Numerous offerings under each BOK domain
- Workbooks
Questions?

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