Helping You Create Meaningful Change in Healthcare

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MGMA State Liaison
Medical Group Management Association

• Leading association for practice administrators
• Headquartered in Englewood, Colorado
• Government Affairs office in Washington, D.C.
• Data, advocacy, education, certification and resources
• Earliest state MGMA founded in 1946 but most in the 1970’s
• All U.S. states are affiliated
MGMA Sections

- Western
- Eastern
- Midwest
- Southern

MGMA Membership
The MGMA Team

**State Affiliation Agreement**

- Combined strength to support all our members delivering quality patient care
- Increase value with membership in both
- Broaden recognition for profession and industry
- Shared resources

**Separate**

- Dues
- Volunteer leadership
- Staff
Your Voice in Washington

• Influence federal decisions affecting medical groups
• Access to MGMA Washington Connection – weekly alerts on regulatory and health legislation issues affecting medical group practices
• Government Affairs staff speakers at state MGMA meetings
• SDMGMA legislative liaison, Mark Hatting
MGMA Body Of Knowledge (BOK)

BOK Section Distributions

- Risk and Compliance Management: 29%
- Patient-Centered Care: 15%
- Human Resource Management: 17%
- Organizational Governance: 8%
- Financial Management: 7%
- Operations Management: 24%
ACMPE Board Certification (CMPE)

- National MGMA membership
- Certification application
- Two Pathways
- Continuing education requirement – 50 hours
  - NEW!
    - 30 of the total 50 must be from MGMA national, state or local education
Certification Application Special

- For attendees at this state conference!
  - Apply for certification - $250
  - Qualify and be accepted
  - Get free Exam Workbook
Fellowship Through ACMPE

Fellowship (FACMPE)

- Highest level of distinction in the medical practice management profession
- Share your expertise and make your mark in healthcare management
MGMA Education

Education Events & Resources

- Free member education (online courses and webinars)
- Podcasts
- MGMA hosts 60+ events each year:
  - Conferences
  - Online courses
  - Webinars
- MGMA Annual Conference
- Access to others in same practice specialty or specific work area
- State MGMA Education Calendar linked to MGMA Education Calendar

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Personalized Educational Pathway

• Take assessment based on Body of Knowledge
• Get list of personalized online courses based on scores
• Review courses and information at own pace
Find Your Peers

Search for your peers by job function, specialty, group type, interest area and more.

• Peer knowledge and experience exchange
• Shared resources, checklists, policies, etc.
• Arrange meetings with peers ahead of attending an MGMA conference
• community.mgma.com
Industry Data at Your Fingertips

- MGMA surveys & DataDive™
- Free executive summary benchmarking reports
- Interactive online data tools
- Members receive 3 data points free of charge each year
- MGMA Stat – weekly text polling, free to participate, free results and related resources
Surveys

• Compensation survey
  ➢ Management compensation
  ➢ Physician compensation
  ➢ **State salary survey**
    - *Data collected early Jan. – mid. Feb*

• Cost and revenue survey
  - *Data collected February – April*

• Practice operations survey
  - *Data collected February – April*
State Staff Salary Survey

- Questions on medical office staff compensation
- Participants may complete state staff salary survey module only
- Each state promotes to its members
- Large enough pool of responses, state gets own results
- Supported by MGMA
- Included in larger data pool for more data
Benefits of Participation

• Non-members can participate
• Participants receive access to the report results in MGMA DataDive™
• ACMPE credit for participating
Tools

• Interactive Online Tools for Members
  - Accounts Receivable Dashboard
  - Relative Value Unit (RVU) Calculator
  - Management Compensation Finder
  - Evaluation and Management Profile
  - Patient Satisfaction Benchmarking

• Other tools from Body of Knowledge domains
  - Some available for MGMA members only
  - Some available for any professional
Real Time Answers to Today’s Questions

• Free
• Non-members can participate
• Text polls every Tuesday, questions like:
  – What impact do you think telehealth will make in your organization?
  – Has there been a shift in your practice’s approach to prescribing opioids?
  – Do you have a 12-month strategic plan for your organization?
• Aggregate responses within 48 hours
• Sign up with a text STAT to 33550
MGMA Connection Magazine

• Leading magazine for medical practice management in all types of healthcare delivery organizations
• In-depth coverage of key industry topics and tip-oriented articles
• Content from MGMA members, industry leaders, MGMA editors and staff
• NEW - Published four times a year
Tailored E-Newsletters

• Washington Connection
• Executive View
• Medical Group Insights
• Association
• Student View
• Education Spotlight
• Webinar Newsletter
• Hot Jobs Newsletter
Books

• MGMA is a publisher and reseller of books
• Numerous offerings under each BOK domain
• Hard copy and e-books
• Workbooks
More Than a Job Bank

- Job Seekers
  - Thousands of jobs posted, sortable by state
  - Career resources
    - Free resume review
    - Additional resume resources
    - Salary calculator
    - Articles, webinars, coaching services
- Employers
  - Access to large network of candidates, National Healthcare Career Network
  - Job description templates & samples
  - Resources on resume review, interviewing, onboarding
Want to Know More?

WHERE TO GET MORE INFORMATION:

- Ask me questions
- Join at mgma.com/membership
Thank you.
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