MGMA: Enabling Successful Medical Practices

South Dakota Fall Conference
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Don Stumpp, Midwest Section Representative

Advancing Leaders. Advancing Practices.™
“The biggest problem directly facing this group today is to see that the cost of producing professional service is kept within the ability of the average citizen to pay.”

Harry J. Harwick, 1926, at the first Conference of Clinic Managers (Madison, Wis.)
Our world.

• Financial pressure and uncertainty (payment cuts, rising operating costs)
• Seismic shifts in the way healthcare is delivered and reimbursed
• Multiple, disparate quality reporting programs
• Administrative complexity
• Increasing demands for healthcare services and patients with high deductible plans

Lots of challenges, but also lots of opportunity
MGMA is …

… the *largest*, *oldest* and most *credible* national association for medical practices

… the leading professional association for medical practice executives and administrators

*MGMA helps medical group practices succeed and meet the needs of today’s patients.*
New MGMA.

• Advancing the profession of practice management and delivering skilled leaders

• Advocating for physician practices

• Providing innovative education and resources

• Connecting members across the United States
What we do.

• Our core:
  – Networking
  – Certification
  – Advocacy
  – Professional development
  – Practice resources

As a member organization, we seek to deliver value for member dues, and enable professional and practice success.
Who we are.

Our members are among the leading experts in the business of medicine.

Through national membership and 50 state affiliates, MGMA represents more than 33,000 medical practice administrators and executives.

22,500 national members are in practices where approximately 280,000 physicians practice.

Our members serve in practices of all types, structures, sizes and specialties in myriad leadership roles.
Collaborate.

- MGMA national and MGMA state associations are independent membership organizations

- State Affiliation Agreement
  - Combined strength
  - Increase value of membership in both
  - Broaden recognition for profession and industry
  - Shared resources
How we collaborate.

MGMA Board of Directors

Section Council Steering Committee

Eastern Section Leadership Team

Midwestern Section Leadership Team

Southern Section Leadership Team

Western Section Leadership Team

State Associations represented in the Council of State Leaders

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Learn.

• Education. You’re already here!
  – MGMA hosts more than 60 events each year:
    • Conferences
    • Webinars and online courses

• Access to others in your specialty or specific work area (financial management, human resources)
ACMPE Board Certification (CMPE)

• ACMPE board certification is designed for individuals with at least two years of experience in healthcare management. The CMPE credential validates the unique knowledge and skills necessary to run a successful medical practice.

ACMPE Fellowship (FACMPE)

• Fellowship is your next career challenge and is the highest level of distinction you can earn in the medical practice management profession. Share your expertise and make your mark in healthcare management.
Demonstrate.

Body of Knowledge (BOK)

Certified Medical Practice Executives (CMPE) know healthcare management. These professionals are proficient in the 8 domains comprising the MGMA Body of Knowledge, the authoritative guide to managing a medical practice.
Advocate.

Your voice in Washington — Influencing decisions affecting medical groups:

- Medicare reimbursement
- Healthcare administrative simplification
- SGR repeal and replacement
- Compliance with regulations
- Harmonizing the burden of multiple reporting requirements

6,000 media mentions/year, confirming MGMA as the voice of the profession: The Wall Street Journal, New York Times, USA Today, Modern Healthcare …

• Live experts to answer your questions
MGMA Data Solutions

- Compensation and production
  - Physician
  - Management
  - Physician placement starting salary
  - Medical directorship and on-call compensation
  - Academic practice compensation and production

- Cost, revenue and staffing
  - Specialty-specific cost reports

- Best practices of successful medical groups
Read.

- MGMA Connection
- Washington Connection
- Executive View
- e-Source
- In Practice Blog
- e-News Scan
- Membership Matters
Connect.

- Virtually and in person
- MGMA Member Community
- Networking events

Find your peers at MGMA by specialty, group type, job function, interest areas and more.
Volunteer.

- Expand your professional network
- Learn new skills
- Gain leadership opportunities
- Give back to your profession

Volunteer for your state association and/or MGMA.

Contact your state leaders to learn more about volunteer opportunities at the state level.

Learn more about MGMA volunteer opportunities at [www.mgma.org/getinvolved](http://www.mgma.org/getinvolved).
Questions?

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